

Analysis of Salary Budget Trends

1975-2007

<u>Year</u>	<u>Job Level</u>		
	<u>Clerical/ Technical</u>	<u>Professional/ Managers</u>	<u>Executives</u>
1975	9.40%	8.90%	8.60%
1976	8.40%	8.20%	8.20%
1977	8.40%	8.20%	8.40%
1978	8.50%	8.40%	8.50%
1979	8.20%	8.00%	7.80%
1980	10.10%	9.90%	9.70%
1981	10.60%	10.50%	10.60%
1982	9.10%	9.10%	8.90%
1983	6.80%	6.90%	6.90%
1984	6.40%	6.50%	6.80%
1985	6.20%	6.40%	6.70%
1986	5.70%	5.90%	6.30%
1987	5.00%	5.20%	5.50%
1988	5.10%	5.20%	5.60%
1989	5.20%	5.40%	5.70%
1990	5.40%	5.50%	5.80%
1991	5.00%	5.00%	5.10%
1992	4.60%	4.70%	4.80%
1993	4.20%	4.30%	4.40%
1994	4.00%	4.00%	4.10%
1995	3.90%	4.00%	4.10%
1996	4.00%	4.10%	4.30%
1997	4.10%	4.30%	4.50%
1998	4.20%	4.50%	4.60%
1999	4.20%	4.40%	4.50%
2000	4.40%	4.60%	4.80%
2001	4.40%	4.60%	4.70%
2002	3.70%	3.90%	4.00%
2003	3.40%	3.60%	3.60%
2004	3.40%	3.60%	3.60%
2005	3.60%	3.70%	3.80%
2006	3.70%	3.80%	3.90%
2007	3.80%	3.90%	4.10%
2008	3.80%	3.90%	4.00%
2009 Projected	3.80%	3.90%	4.00%

Source: WorldatWork Salary Budget Survey for 2008/2009

Data from over 2,500 companies in the U.S.